

Message Text

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TO AMEMBASSY MEXICO

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E.O. 11652: N/A

TAGS: BFOL MX

SUBJ: INTEREST BY MEXICANS IN PURCHASING FISHING VESSELS
IN U.S.

REF: MEXICO 1740

1. RE PARA. 1 - FOLLOWING BROKERS ALETED TO NEEDS OF PRIVATE
FIRM TO PURCHASE 15 USED TRAWLERS AS SPECIFIED:

GEORGE MYERS - DESCO MARINE, INC. CAPT J.C. CHIGHIZOLA

P.O. BOX 480 P.O. DRAWER AAA

SAINT AUGUSTINE, FLA. 32084 ARANSAS PASS, TEX. 78336

TEL. AC 904 829-5651 TEL. AC 512 758-3889

DRIVER ASSOCIATES, INC. BENDER SHIPBUILDING CO., INC.

2629 SOUTH BAYSHORE DRIVE (RECONDITIONED TRAWLERS)

MIAMI, FLA. 33133 P.O. BOX 42

TEL AC 305 444-6247 MOBILE, ALA 36601

FRED J. DRIVER TEL. AC 205 433-3673

2. RE PARA. 2 - CONTACTED FOLLOWING INTERESTED BUILDERS WITH
RESULTS LISTED:

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A. DESCO MARINE, INC., P.O. BOX 480, SAINT AUGUSTINE, FLA.
32084- GEORGE MYERS - BUILD FIBERGLASS TRAWLERS. ESTIMATED PRICE
FOR STANDARD VESSEL, ICE REFRIGERATION - \$146,000. SAME VESSEL,
FREEZER-EQUIPPED - \$158,000. START DELIVERY IN MID 1975.

B. ATLANTIC MARINE, INC., P.O. BOX 138, FORT GEORGE ISLAND,
FLA. 32226 - GEORGE W. GIBBS III - STEEL TRAWLERS. AVERAGE BE-
TWEEN \$150,000 TO 250,000. START DELIVERY BY 4TH QUARTER OF
1974, SUBJECT TO MATERIALS AVAILABILITY.

C. CAPELL MARINE, INC., P.O. BOX 902, FREEPORT, TEX. 77541 -
FRANK CAPELL - STEEL TRAWLERS. PRICED FROM \$200,000 TO \$250,000.
START DELIVERY IN 1 YEAR, SUBJECT TO MATERIALS AVAILABILITY.

D. ROCKPORT YACHT & SUPPLY CO., INC., P.O. BOX 662, ROCKPORT,
TEX. 78382 - THOMAS SMITH III - STEEL TRAWLERS. STANDARD VESSEL,
ICE REFRIGERATION - \$175,000/\$180,000. SAME VESSEL, FREEZER-
EQUIPPED - \$195,000. START DELIVERY IN JUNE 1975, AND TWO BOATS
MONTHLY THEREAFTER.

E. BENDER SHIPBUILDING CO., INC., P.O. BOX 42, MOBILE, ALA.
36601 - T.B. BENDER, JR. - STEEL TRAWLERS. ESTIMATED PRICE
\$180,000 TO \$190,000. DELIVERY TO START IN JUNE 1975 WITH THREE
VESSELS. THREE VESSELS EVERY MONTH THEREAFTER.

F. ADVANCED FIBERGLASS BUILDERS, 99 STATE ROAD, WESTPORT, MASS.
02790 - EDDY SOUZA - FIBERGLASS TRAWLERS. APPROXIMATELY \$200,000
FOR 75 FT. BOAT. DELIVERY STARTING IN 10 TO 11 MONTHS, ONE BOAT
EVERY 40 DAYS THEREAFTER. OFFERS 86 FT BOAT AS ALTERNATE FOR
\$250,000, WITH DELIVERY STARTING IN 8 MONTHS, AND ONE BOAT EVERY
MONTH THEREAFTER.

3. COMMENTS: STEEL FOR MINOR SHIPBUILDING IS IN SHORT SUPPLY.
ALL STEEL BUILDERS CONDITIONED DELIVERY TO MATERIALS AVAILABILITY.
MARINE DIESEL ENGINES ARE ALSO SCARCE, WITH DELIVERIES TO BUILDERS
LAGGING AS MUCH AS FIVE MONTHS. (END COMMENTS)
GEORGE MYERS OF DESCO MARINE WILL BE IN MEXICO CITY FOR FORMAL
DELIVERY OF TRAWLERS TO MEXICAN GOVERNMENT NEXT WEEK. PLANS TO
VISIT EMBASSY RE PARA 1 AND 2.

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SMALL SHIP & BOATBUILDING SECTION OF OBRA, BDC (DOC) WORKING
CLOSELY WITH FOLSOM (NMFS-NOAA) ON THIS TRADE OPPORTUNITY.
FOLSOM PUBLISHING IN MARKET NEWS REPORTS CONTENTS OF MEXICO
1740. WILL REPORT ON RESPONSE IN APRIL.

PLEASE ADVISE FURTHER ACTION CONCERNING SUBJECT MATTER.
PLEASE OBSERVE THE USUAL WAIVER AS SET FORTH IN 10 FAM 943.
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